

# FireEye Helix Customer Presentation

### Challenges in Security Operations

80

Average number of security tools

**10**K

Number of security alerts daily

20<sub>min</sub>

Time required to triage a single alert

 $78_{\text{days}}$ 

Average time it takes to discover a breach

30<sub>days</sub>

Average time it takes to respond to a breach

### **Current State**

Using legacy SIEMs to centralize security operations

Lack of visibility across threat vectors

Lack of context and inability to prioritize threats



# **Negative Consequences**



Increased probability of missing an alert that matters



Wasted time and resources from tools that don't work together



Slow response due to lack of threat prioritization



### **Desired Outcomes**

Accelerated response and minimized impact of incidents

Holistic visibility and alert prioritization across threat vectors

Centralized security management and monitoring



### **Positive Business Outcomes**



Minimize impact of a security incident



Maximize value of existing investments



Reduced risk of legal liability and business downtime



Focus on proactive security

# **Required Capabilities**



Consolidate process management, technology and expertise



Centralize asset monitoring



Enrich alerts with contextual intelligence



Automate response and perform inline blocking



# **Measuring Success**



Number of separate tools you employ



Mean time to respond



Time spent on remediation and related activities



## FireEye Helix Overview





# The FireEye Ecosystem



#### **TECHNOLOGY**

NETWORK SECURITY

ENDPOINT SECURITY EMAIL SECURITY DETECTION ON DEMAND



# FireEye Helix in Action



### FireEye Helix in Action

#### **Detect Advanced Threats**

#### **Centralize and Gain Visibility**



Alert prioritization



Investigative Workbench

**Accelerate Response** 



Tool consolidation



Next-Gen SIEM



Workflow Management



Flexible deployment



Intelligence matching



Orchestration



3-rd party integrations

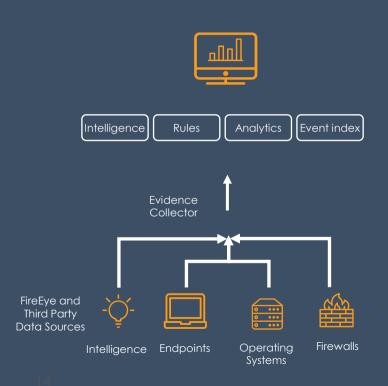


### **Business Value**



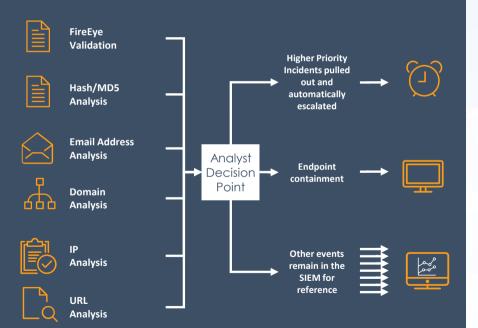
- Detect advanced threats
  by correlating data from
  multiple tools
- Minimize the impact of an incident by accelerating response with orchestration and automation
- Gain visibility by centralizing security data and infrastructure

### SIEM



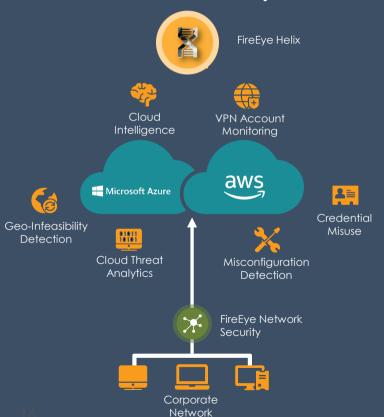
- Real-time threat intelligence
- Codified expertise from FireEye
- Sub-Second search
- Single log source
- Guided investigations
- Compliance reporting

### Security Orchestration



- 150+ pre-defined integration plug-ins
- 400+ supported devices, actions and playbooks
- Expertise codified by Mandiant
- Built-in playbook builder
- Role-based actions

### Cloud Security



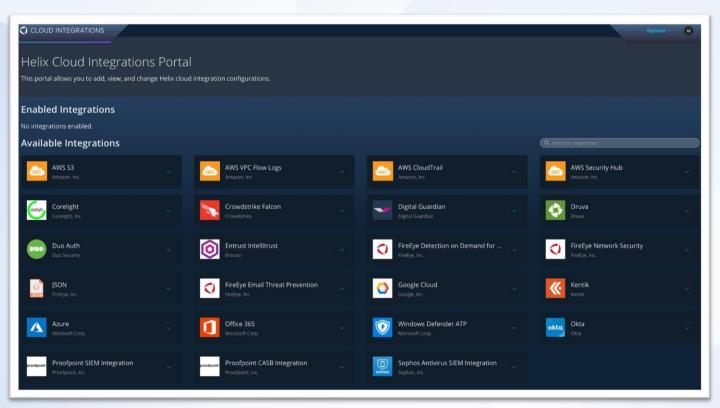
- Guard against credential abuse
- Single pane visibility across your enterprise
- Prevent accidental misconfigurations that lead to attacker compromise

#### FireEye Cloud Security Solutions



- Ultimate cloud visibility and centralized monitoring
- Simplified integration via Cloud Integration Portal
- Cloud-focused threat rules, analytics, dashboards
- Single pane visibility across cloud vendors

#### Self-Service Portal for Cloud Data Integration





### Expertise on Demand



- Amplify your team with side-by-side access to proven skills and threat insight
- Increase situational awareness via daily news analysis, quarterly threat briefings and finished threat intelligence
- Advance your security program and capabilities via training and consulting services
- Gain a single, trusted partner with unrivaled breadth and depth of cyber security experience and skills

### **Expertise On Demand**



You notice the domain is attributed to a particular malware family.



 Access the referenced Intel report, or brief analyst commentary



You now know enough to be nervous. You want to investigate the endpoint.

#### **Analyst Investigations**

- Request analyst evaluation of the malware or indicators
- · Have the case investigated



You realize the endpoint is compromised and you need help.

#### **Full Service Portfolio**

- · Transition to IR
- · Provide a tailored threat briefing
- Engage Mandiant for security posture review

#### **Context Inquiries**

You want to know what

FireEye knows about it.

- · Provides context and overviews
- · Highlights available Insight reports

LEVEL OF ENGAGEMENT

### **Proof Points**

Visibility

**550**+

Product integrations to minimize pivot points and accelerate response

Response Time:

20<sub>x</sub>

Acceleration in manual tasks like alert enrichment and triage

Value

5-7

Stand-alone product capabilities combined in one platform

Efficiency

86%

Reduction in analyst time spent on non-response activities

### **Technology Integrations**

















To learn more about our product integrations, including additional tools and content to extend your FireEye experience, visit

https://fireeye.market



### **Parsing Integrations**



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#### **Orchestrator Plug-ins**



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### FireEye Helix With Security Solutions



- Enhanced detection and alert fidelity
- Automation rule books
- Alert prioritization
- Contextual intelligence



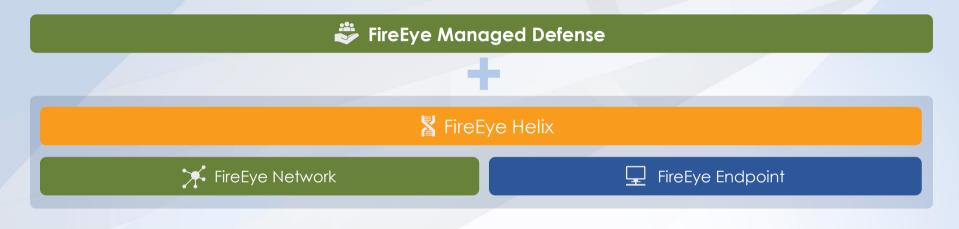
- Immediate correlation to the endpoint
- Automation rule books
- Alert prioritization
- Contextual intelligence



- Context from email and network
- Containment at a click
- Automation rule books
- Alert prioritization
- Contextual intelligence



### FireEye Helix with Managed Defense



- Analyst-driven detection and response
- Systematic, proactive hunting investigations
- Visibility and protection from emerging threats

- Detailed reports with recommendations
- Proprietary investigative techniques
- Access to hundreds of FireEye experts



### How to Get FireEye Helix

#### **Pricing Model**

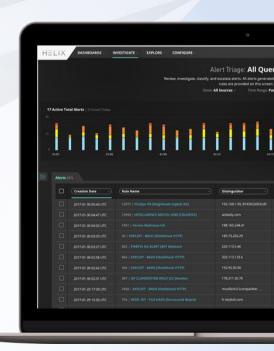
Stand-alone Per EPS Priced based on respective solution **Network Security** Network: \$ per Mbps With a FireEye Subscription Solution - Email: \$ per mailbox **Email Security** Endpoint: \$ per Endpoint **Endpoint Security Network Security** With the FireEye Security Suite Per connected user (For Mid-Market up to 2,000 users) **Email Security Endpoint Security** 

### **Leveraging Your Entitlement**

Customers of FireEye subscription products are provided with a no cost entitlement to FireEye Helix up to 100 Events Per Second (EPS). An event includes any internal or external processes affecting a network. These can include activity from firewalls, IDS/IPS, servers or any other processes that generate log data. With the 100 EPS entitlement, customers still enjoy the full functionality of Helix.

By selecting which event data is sent into Helix, customers can experience the value of the product's misconfiguration monitoring, user behavior analytics, cloud intelligence, data exfiltration detection, or malicious network traffic identification.

Talk to your FireEye account manager to identify which capabilities you are interested in trialing.



### **Industry Awards**



 Frost & Sullivan – FireEye Threat Analytics (formerly TAP) is the Leader in key SIEM segments



- CRN 2017 Tech Innovator Award
- Channelnomics 2017 Security Innovation of the Year Award
- Hosting Advice 2018 Developers' Choice





# Thank You